



# GVH Distribution

A Family of Companies

## Food Service Representative – Chemical Sales

Welcome:

In the United States today, there is a grocery or convenience store in every neighborhood and GVH Distribution is a key element in what keeps these stores stocked for their customers. GVH Distribution is the fastest growing packaging and supply Company in the United States. We have locations throughout Texas as well as other branches/offices nationwide.

With our family oriented business practices, GVH Distribution offers tremendous growth and opportunities to our team members. We offer competitive salary and bonus rates as well as an outstanding benefits package including 401K matching, health, dental, vision, and life benefits. As well, an environment to grow and succeed in.

If you are a proactive problem solver and are interested in becoming an integral part of a highly specialized team, you belong at GVH Distribution.

Current compensation for this position will be \$45,000 plus a car allowance, laptop, and company issued cell phone along with the full benefits package.

The GVH Food Service Representative will be an integral part of our GVH Distribution Amarillo team. This team member will be based out of the Amarillo, Texas area in order to best service our Amarillo and surrounding area customers. The Food Service Representative will remain visible in the business community and in the market place in which the company operates and provide a positive and professional image for the company. This representative will be calling on local restaurants to conduct non-food sales and consolation. They will specialize in chemicals, paper goods, and packaging for food service accounts. This position will be located primarily in the field and in the office from time to time. He/she will maintain an accurate customer account list, remain in constant contact with established customers, maintain or exceed assigned sales volume and profit margin, and keep up to date with changes in the industry.

This position **REQUIRES** a college degree in business or sales and a minimum of 2 years sales experience of commercial accounts with the ability to understand the needs of business accounts through conversational interaction and converting those needs into sales.

Preferences include prior experience in the food service industry is preferred.

GVH Distribution  
A Family of Companies  
has branches  
nationwide.

We have branches in  
Salt Lake City, UT,  
Spokane, WA,  
Chicago, IL,  
Amarillo & Lubbock TX,  
Birmingham, AL.

Affiliated Companies  
include:

Blaine Industrial  
Supply  
Hobbs, NM

Gage Van Horn  
Lubbock, TX

Miller Paper and  
Packaging  
Amarillo, TX

Oaks Distributing  
Midland, TX

If you feel that you meet these qualifications and requirements and you are interested in the Product Packaging Analyst position, please contact our HR Department at:  
[LZeman@gvhdistribution.com](mailto:LZeman@gvhdistribution.com) or bring your resume in person at 2601 SE Loop 289 Lubbock, TX 79404